

Biotechnology	
KAPA – NYSE American	June 3, 2025
Intraday Price 6/3/25	\$0.50
Rating:	Buy
12-Month Target Price:	\$4.00
52-Week Range:	\$0.52 - \$4.00
Market Cap (M):	\$8.4
Shares O/S (M):	16.8
Float:	42.3%
Avg. Daily Volume (000):	167.4
Debt (M):	\$0.1
Dividend:	\$0.00
Dividend Yield:	0.0%
Risk Profile:	Speculative
Fiscal Year End:	December

### **Total Expenses ('000)**

	2025E	2026E	2027E
1Q	1,226A	1,591	2,374
2Q	665	1,660	2,477
3Q	720	1,799	2,684
4Q	748	1,868	2,787
CY	2,770	6,918	10,323
Prior	2,452	6,868	11,498



# Jason McCarthy, Ph.D.

(212) 895-3556 jmccarthy@maximgrp.com

#### **Michael Okunewitch**

(212) 895-3579

mokunewitch@maximgrp.com

# Kairos Pharma, Ltd.

Buy

# Positive Preclinical Data for KROS101 at Ongoing ASCO Meeting; P2 Interim Data in Prostate Cancer Next

#### **Summary**

- This morning (6/3), Kairos announced positive preclinical data for KROS101, a novel GITR agonist, in melanoma and glioblastoma at the ongoing ASCO (American Society of Clinical Oncology) meeting (5/30-6/3).
- KROS101 demonstrated enhanced T cell infiltration, proliferation, and cytotoxicity
  while reducing Treg-mediated suppression and preventing T cell exhaustion.
  These results point to a differentiated mechanism, and we look forward to updates
  with a P1 to start mid-2026.
- The next key event for Kairos remains the interim data from the ongoing P2 trial for ENV-105 in metastatic castration-resistant prostate cancer (mCRPC), which is expected by quarter-end. If positive, this would be a significant catalyst for KAPA shares, in our view.

#### **Details**

**KROS101** is a small molecule glucocorticoid-induced tumor necrosis factor receptor (GITR) ligand agonist designed to deplete suppressive regulatory T cells (Tregs) and activate effector T cells, enhancing the antitumor immune response in solid cancers. By stabilizing the GITR ligand, KROS 101 signals the GITR receptor to promote effector T-cell functions and inhibit Treg suppression, making it a promising complement to current checkpoint inhibitors. Unlike antibody-based GITR therapies, KROS101 fits into the GITR ligand to amplify T-cell proliferation through a more effective, dosedependent mechanism.

**Preclinical data presented at ASCO.** As announced this morning (6/3), KAPA reported positive preclinical data in a poster presentation (LINK) for KROS101 in melanoma and glioblastoma at the ongoing ASCO meeting. The results demonstrate a differentiated dual mechanism by enhancing h CD4+/ CD8+ T cell function and reducing Treg-mediated immunosuppression. In humanized GITR/GITRL models, KROS101 improved cytokine production, tumor infiltration, and cytotoxicity, leading to melanoma tumor growth suppression. The compound also outperformed the former clinical stage anti-GITR antibody TRX518 across key immune markers, including T cell infiltration, Treg depletion, and prevention of T cell exhaustion. A P1 trial is expected to start in mid-2026.

For additional information, see our initiation report from 3/27/25 - LINK

**Model update.** On 5/14/25, Kairos reported 1Q25 results with a net loss of (\$1.3M) and ended the period with \$3.6M in cash on the balance sheet, which should provide runway into 2026.

**Valuation.** We model commercialization of ENV-105 in mCRPC in 2030 and EFGR-mutated NSCLC in 2031 in the US. An 80% revenue risk adjustment is factored in based on stage of development and clinical trial risk. A 30% discount rate is then applied to our free cash flow, discounted EPS, and sum-of-the-parts models, which are equally weighted to derive a 12-month price target of \$4.00.

**Company description:** Kairos Pharma is a clinical-stage biopharmaceutical company focused on overcoming drug resistance and immune suppression in cancer patients. Its lead candidate, ENV-105, targets CD105 to reverse resistance and enhance the efficacy of standard therapies across multiple cancer types.



Karios Pharma, Ltd. (KAPA) Income Statement (\$000)																								
YE December 31	1Q25	A 2025	5E 3C	225E 40	Q25E	2025E	1Q26E	2Q26E	3Q26E	4Q26E	2026E	1Q27E	2Q27E	3Q27E	4Q27E	2027E	2028E	2029E	2030E	2031E	2032E	2033E	2034E	2035E
Revenue:																								
ENV-105, 2L mCRPC		-	-	-		-	-	-	-		-	-		-		-	-	-	55,578	144,558	240,638	312,949	390,711	508,12
ENV-105 + osimertinib, 2L EGFR mutated NSCLC		-	-	-	-	-				-	-	-			-	-	-	-	-	45,812	95,325	119,012	154,775	193,23
Net revenue	<u> </u>					-		-	-		-			-		-			55,578	190,370	335,963	431,961	545,486	701,35
Collaborative revenue:																								
Revenues																								
Other Income						-					-					-	-	-	-	-	-	-	-	-
Total Collaborative Revenue						-										-		-	-	-	-	-	-	-
Total Revenue				-		-			-				-	-			-	-	55,578	190,370	335,963	431,961	545,486	701,35
Gross Margins:		-																	33,370	130,370	333,303	431,301	343,400	701,50
Cost of Goods Sold																			22.231	76.148	134.385	172,784	218.194	280,54
			-	-	-	-		-	-	-	-	-	-		-			-	, .	-, -	. ,		-, -	
%Gross	Margin																		70%	70%	70%	70%	70%	70
Gross Profit															-				33.347	114,222	201,578	259,177	327,291	420,81
Operating Expenses:		•	•	•	•		•	•	-		-	•	•	•	•	-	-		33,347	114,222	201,576	259,177	327,291	420,01
Research and Development		493	109	118	123	455	367	383	414	430	1,594	660	689	746	775	2,869	3,730	4.103	4,513	4,739	4.976	5,224	5,486	5,76
	%R&D										.,					_,	-,	.,	.,	1,1 44	.,	*,== :	-,	-,,,,
Selling, General and Administrative		733	556	602	625	2,315	1,225	1,278	1,384	1.437	5.324	1.714	1.789	1,938	2.012	7,454	9.317	11.180	13.417	14.087	14,792	15,531	16.308	17,12
	6SG&A	133	336	002	625	2,313	1,220	1,270	1,304	1,437	5,324	1,7 14	1,709	1,930	2,012	7,404	9,317	11,100	13,417	14,007	14,792	15,551	10,300	17,12
*	6SG&A																							
Total Expenses	- 1	.226	665	720	748	2.770	1.591	1.660	1.799	1.868	6.918	2.374	2.477	2.684	2.787	10.323	13.047	15.283	40.161	94,974	154.153	193,540	239,988	303.42
Operating Income (Loss)			(665)	(720)	(748)	(2,770)	(1,591)	(1,660)	(1,799)	(1,868)	(6,918)	(2,374)	(2,477)	(2,684)	(2,787)	(10,323)	(13,047)	(15,283)	15,417	95,396	181,811	238,421	305,498	397,92
Operating income (2003)	(1)	,220)	(000)	(120)	(740)	(2,770)	(1,551)	(1,000)	(1,733)	(1,000)	(0,310)	(2,374)	(2,411)	(2,004)	(2,707)	(10,323)	(13,047)	(13,203)	13,417		101,011	230,421	303,480	381,82
Interest expense		4				4					_					_	_		_	_	_	-	-	
Financing costs		-				- 1					_						-	-	-	_				
Debt discount amortization						-					-					-	-	-	-	-	-	-	-	-
Gain on settlement of accounts payable						-					-					-	-	-	-	-	-	-	-	-
						-					-							-	-	-	-	-		
Total Other Income		4	-	-	-	4	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-	-
Pretax Income		,222)	(665)	(720)	(748)	(2,766)	(1,591)	(1,660)	(1,799)	(1,868)	(6,918)	(2,374)	(2,477)	(2,684)	(2,787)	(10,323)	(13,047)	(15,283)	15,417	95,396	181,811	238,421	305,498	397,92
															П									_
	ĺ																							
Taxes on income	ĺ	-	-	-	-	-		-	-	-	-	-	-		-	-	-	-	-	-	3,636	11,921	24,440	39,79
Tax Rate																					2%	5%	8%	10
GAAP Net Income (Loss)	(1,	,222)	(665)	(720)	(748)	(2,766)	(1,591)	(1,660)	(1,799)	(1,868)	(6,918)	(2,374)	(2,477)	(2,684)	(2,787)	(10,323)	(13,047)	(15,283)	15,417	95,396	178,174	226,500	281,058	358,13
Facility assessment to a state of the state																								
Foreign currency translation loss																								l
Total comprehensive loss		.222)	(665)	(720)	(748)	(2,766)	(1.591)	(1.660)	(1.799)	(1.868)	(6,918)	(2.374)	(2.477)	(2.684)	(2.787)	(10.323)	(13.047)	(15.283)	15.417	95.396	178,174	226,500	281.058	358.13
Total Comprehensive loss	(1	,222)	(003)	(120)	(140)	(2,766)	(1,591)	(1,000)	(1,799)	(1,000)	(0,916)	(2,374)	(2,411)	(2,004)	(2,707)	(10,323)	(13,047)	(13,263)	15,417	30,380	170,174	220,300	201,000	300,13
	(	0.08) (	(0.04)	(0.04)	(0.04)	(0.16)	(0.09)	(0.08)	(0.09)	(0.09)	(0.36)	(0.12)	(0.11)	(0.12)	(0.12)	(0.47)	(0.52)	(0.51)	0.46	2.61	4.86	6.15	7.60	9.6
GAAP-EPS			(0.04)	(0.04)	(0.04)	(0.16)	(0.09)	(0.08)	(0.09)	(0.09)	(0.36)	(0.12)	(0.11)	(0.12)	(0.12)	(0.47)	(0.52)	(0.51)	0.46	2.61	4.86	6.15	7.60	9.6
GAAP-EPS GAAP-EPS (Dil)	(																							
GAAP-EPS (Dil)									19.981	20.001	19.347	20.021	22.541		22.586	21.928	25.144	30.252	33.755	36.520	36,666		36.961	37.10
	15	,875 17	7,391	17,409 17,409	17,426 17,426	17,025 17.025	17,444 17,444	19,961 19,961	19,981 19,981	20,001	19,347 19,347	20,021 20,021	22,541 22,541	22,564 22,564	22,586 22,586	21,928 21,928	25,144 25,144	30,252 30,252	33,755 33,755	36,520 36,520	36,666 36,666	36,813 36,813	36,961 36,961	37,10 37,10



#### **DISCLOSURES**



Maxim	Maxim Group LLC Ratings Distribution As of: 06/02/25								
		% of Coverage Universe with Rating	Provided Banking Services in						
Buy	Fundamental metrics and/or identifiable catalysts exist such that we expect the stock to outperform its relevant index over the next 12 months.	83%	50%						
Hold	Fundamental metrics are currently at, or approaching, industry averages. Therefore, we expect this stock to neither outperform nor underperform its relevant index over the next 12 months.	17%	54%						
Sell	Fundamental metrics and/or identifiable catalysts exist such that we expect the stock to underperform its relevant index over the next 12 months.	0%	0%						
	*See valuation section for company specific relevant indices								

I, **Jason McCarthy**, **Ph.D.**, attest that the views expressed in this research report accurately reflect my personal views about the subject security and issuer. Furthermore, no part of my compensation was, is, or will be directly or indirectly related to the specific recommendation or views expressed in this research report.

I, **Michael Okunewitch**, attest that the views expressed in this research report accurately reflect my personal views about the subject security and issuer. Furthermore, no part of my compensation was, is, or will be directly or indirectly related to the specific recommendation or views expressed in this research report.

The research analyst(s) primarily responsible for the preparation of this research report have received compensation based upon various factors, including the firm's total revenues, a portion of which is generated by investment banking activities.

## Maxim Group makes a market in Kairos Pharma, Ltd.

Maxim Group received compensation for investment banking services from Kairos Pharma, Ltd. in the past 12 months.

Maxim Group expects to receive or intends to seek compensation for investment banking services from Kairos Pharma, Ltd. in the next 3 months.

KAPA: For Kairos Pharma, Ltd., we use the BTK (Biotechnology Index) as the relevant index.

## **Valuation Methods**

**KAPA:** We model commercialization of ENV-105 in metastatic castration-resistant prostate cancer (mCRPC) and EFGR-mutated non-small cell lung cancer (NSCLC). We apply a revenue risk adjustment based primarily on the stage of development and clinical trial



risk. A discount rate is then applied to the free cash flow, discounted EPS, and sum-of-the-parts models, which are equally weighted to derive a 12-month price target.

#### **Price Target and Investment Risks**

**KAPA:** Aside from general market and other economic risks, risks particular to our price target and rating for Kairos Pharma, Ltd. include: (1) the regulatory and clinical risk associated with product development; (2) the rate and degree of progress of product development; (3) the rate of regulatory approval and timelines to potential commercialization of products; (4) the level of success achieved in clinical trials; (5) the requirements for marketing authorization from regulatory bodies in the United States and other countries; (6) the liquidity and market volatility of the company's equity securities; (7) regulatory and manufacturing requirements and uncertainties; (8) product and technology developments by competitors, potentially with more resources and commercial infrastructure; (9) inability, of product(s), if approved, to gain adequate market share and maintain adequate revenue growth; (10) the ability of the company to maintain its exchange listing; (11) the ability to access capital to fund operations, if the company cannot secure sufficient capital, the company could cease operations; (12) Kairos is a controlled company, with insiders controlling over 50% of the voting rights; (13) recent changes to NYSE Section 802.01C limit listed issuers' ability to use multiple reverse stock splits to remedy listing requirements, thereby putting the stock at a higher risk of being delisted in the future.

#### **RISK RATINGS**

Risk ratings take into account both fundamental criteria and price volatility.

**Speculative** – <u>Fundamental Criteria:</u> This is a risk rating assigned to early-stage companies with minimal to no revenues, lack of earnings, balance sheet concerns, and/or a short operating history. Accordingly, fundamental risk is expected to be significantly above the industry. <u>Price Volatility:</u> Because of the inherent fundamental criteria of the companies falling within this risk category, the price volatility is expected to be significant with the possibility that the investment could eventually be worthless. Speculative stocks may not be suitable for a significant class of individual investors.

**High** – <u>Fundamental Criteria:</u> This is a risk rating assigned to companies having below-average revenue and earnings visibility, negative cash flow, and low market cap or public float. Accordingly, fundamental risk is expected to be above the industry. <u>Price Volatility:</u> The price volatility of companies falling within this category is expected to be above the industry. High-risk stocks may not be suitable for a significant class of individual investors.

**Medium** – <u>Fundamental Criteria:</u> This is a risk rating assigned to companies that may have average revenue and earnings visibility, positive cash flow, and is fairly liquid. Accordingly, both price volatility and fundamental risk are expected to approximate the industry average.

**Low** – <u>Fundamental Criteria:</u> This is a risk rating assigned to companies that may have above-average revenue and earnings visibility, positive cash flow, and is fairly liquid. Accordingly, both price volatility and fundamental risk are expected to be below the industry.

#### **DISCLAIMERS**

Some companies that Maxim Group LLC follows are emerging growth companies whose securities typically involve a higher degree of risk and more volatility than the securities of more established companies. The securities discussed in Maxim Group LLC research reports may not be suitable for some investors. Investors must make their own determination as to the appropriateness of an investment in any securities referred to herein, based on their specific investment objectives, financial status and risk tolerance.

This communication is neither an offer to sell nor a solicitation of an offer to buy any securities mentioned herein. This publication is confidential for the information of the addressee only and may not be reproduced in whole or in part, copies circulated, or disclosed to another party, without the prior written consent of Maxim Group, LLC ("Maxim").

Information and opinions presented in this report have been obtained or derived from sources believed by Maxim to be reliable, but Maxim makes no representation as to their accuracy or completeness. The aforementioned sentence does not apply to the disclosures required by FINRA Rule 2241. Maxim accepts no liability for loss arising from the use of the material presented in this report, except that this exclusion of liability does not apply to the extent that such liability arises under specific statutes or regulations applicable to Maxim. This report is not to be relied upon in substitution for the exercise of independent judgment. Maxim may have issued, and may in the future issue, other reports that are inconsistent with, and reach different conclusions from, the information presented in this report. Those reports reflect the different assumptions, views and analytical methods of the analysts who prepared them and Maxim is under no obligation to ensure that such other reports are brought to the attention of any recipient of this report.

Past performance should not be taken as an indication or guarantee of future performance, and no representation or warranty, express or implied, is made regarding future performance. Information, opinions and estimates contained in this report reflect a judgment at its original date of publication by Maxim and are subject to change without notice. The price, value of and income from any of the securities mentioned in this report can fall as well as rise. The value of securities is subject to exchange rate fluctuation that may have a positive or adverse effect on the price or income of such securities. Investors in securities such as ADRs, the values of which are influenced by currency volatility, effectively assume this risk. Securities recommended, offered or sold by Maxim: (1) are not insured by the Federal Deposit Insurance Company; (2) are not deposits or other obligations of any insured depository institution; and (3) are subject to investment risks, including the possible loss of principal invested. Indeed, in the case of some investments, the potential losses may exceed the amount of initial investment and, in such circumstances, you may be required to pay more money to support these losses.



# ADDITIONAL INFORMATION IS AVAILABLE UPON REQUEST



# **Corporate Headquarters**

# **New York City**

300 Park Ave., 16<sup>™</sup> Floor New York, NY 10022 Tel: 212-895-3500

Capital Markets/Syndicate 212-895-3695

Corporate Services 212-895-3818

Equity/Options Trading 212-895-3796

Equity Research 212-895-3736

Fixed Income Trading 212-895-3875

# Stamford, Connecticut

700 Canal Street Stamford, CT 06902

# Fort Lauderdale, Florida

1 East Broward Blvd, Suite 1430 Fort Lauderdale, FL 33301

# South Florida Hub

555 Washington Ave., Suite 320 Miami Beach, FL 33139 Tel: 786-864-0880

Global Equity Trading 212-895-3623

Institutional Sales/Sales Trading 212-895-3873

Prime Brokerage 212-895-3668

Wealth Management 212-895-3540

# Red Bank, New Jersey

68 White Street, 2nd Floor Red Bank, NJ 07701 Tel: 732-784-1900

# **Woodbury, New York**

100 Crossways Park Dr West, Suite 207 Woodbury, NY 11797 Tel: 516-393-8300